Quarterly Enrollment Report New York State Office of Managed Care March, 2003

HMOs

HIVIOS									Quarter	+/- fron	n Prior Q	uarter
Quarter 1, 2003	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Total	Total	MCaid	MCare
Aetna Health Inc. (1160286)	New York	259,213	118,439	18,122	5	0	18,960	0	414,739	-13.71%	N/A	-8.2%
AmeriChoice of New York, Inc. (1330195)	New York	0	0	38	0	84,478	2,386	0	86,902	6.15%	6.28%	1.8%
AmeriHealth Health Plan, Inc. (1380298)	Tarrytown	0	0	4	0	0	0	0	4	0.00%	N/A	N/A**
Atlantis Health Plan, Inc. (1430100)	New York	315	7,590	13	0	0	0	0	7,918	-35.68%	N/A	N/A**
Capital District Physicians Health Plan (109	90384) Albany	242,068	408	1,624	0	49,462	8,174	0	301,736	-0.21%	4.35%	7.5%
Cigna Healthcare of New York, Inc. (11801	86) New York	40,345	29,250	1,839	0	0	0	0	71,434	-7.51%	N/A	N/A**
Elderplan, Inc. (1300185)	Brooklyn	0	0	0	0	299	10,618	0	10,917	3.52%	18.39%	3.1%
Empire HealthChoice HMO, Inc. (1350196)	New York	242,100	0	21,070	0	0	53,002	0	316,172	0.54%	N/A	-4.1%
Excellus Health Plan, Inc. (1390598)	Rochester	520,629	27,592	3,707	0	58,481	59,114	0	669,523	-14.42%	4.24%	-8.3%
GHI HMO Select, Inc. (1410199)	Kingston	30,859	860	275	0	9,172	0	0	41,166	1.94%	15.96%	N/A**
Health Insurance Plan of Greater New York (1050178)	, Inc. New York	498,045	39,067	11,066	2,451	188,789	103,832	0	843,250	2.40%	11.99%	3.1%
HealthNet (1250287) 20	White Plains	29,961	163,418	1,213	0	0	6,059	0	200,651	0.41%	N/A	-8.6%
HealthNow New York Inc. (1140685)	Buffalo	104,738	139,793	1,116	0	36,943	22,754	0	305,344	-7.90%	10.87%	6.1%
HealthNow New York Inc. (1141685)	Latham	20,638	57,475	521	0	9,236	18,666	0	106,536	6.48%	10.10%	-1.2%
Horizon HealthCare of New York, Inc. (140	0199) New York	367	0	15	0	0	0	0	382	-24.08%	N/A	N/A**
Independent Health Association, Inc. (1070	680) Buffalo	258,845	20,664	1,741	273	28,474	22,169	0	332,166	-0.52%	1.39%	3.3%
MagnaHealth of New York, Inc. (1360296)	Garden City	102	0	67	0	0	0	0	169	-48.52%	N/A	N/A**
Managed Health, Inc. (1280290)	New York	45	0	26	0	0	15,988	0	16,059	-40.21%	N/A	-39.0%
MDNY Healthcare, Inc. (1340295)	Melville	45,599	9,622	618	0	0	0	0	55,839	-11.83%	N/A	N/A**
MVP Health Plan, Inc. (1080383)	Schenectady	314,776	37,742	480	0	0	0	0	352,998	2.04%	N/A	N/A**
Oxford Health Plans of New York (1170186) New York	87,400	794,738	40,695	0	0	68,132	0	990,965	-3.93%	N/A	1.0%
Rochester Area HMO/Preferred Care (1060	(1579) Rochester	91,512	1,182	564	0	17,735	45,536	0	156,529	5.23%	-2.18%	4.7%
UnitedHealthcare of New York, Inc. (12601)	87) New York	5,858	22,567	1,861	0	69,473	9,352	0	109,111	-2.47%	49.38%	-37.5%
Vytra Health Plans Long Island, Inc. (11502	285) Melville	65,827	30,670	1,027	0	6,083	0	0	103,607	4.02%	-5.59%	N/A**
WellCare of New York, Inc. (1240287)	New York	0	0	0	0	36,424	686	0	37,110	7.69%	9.72%	-100.0%
HMO Quarter 1, 2003 Totals	Penetration Rate: 28.9%	2,859,242	1,501,077	107,702	2,729	595,049	465,428	0	5,531,227			

^{*} indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.
** indicates that the category does not apply to the plan.

Quarterly Enrollment Report New York State Office of Managed Care March, 2003

PHSPs

rnors									Quarter	+/- from Pri	or Qu	arter
Quarter 1, 2003	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Total	Total MC	Caid	MCare
ABC Health Plan, Inc. (2170195)	New York	0	0	0	0	8,937	0	0	8,937	N/A** 10.0	69%	N/A**
Affinity Health Plan, Inc. (2010186)	Bronx	0	0	0	0	122,258	0	0	122,258	N/A** 12.4	41%	N/A**
Buffalo Community Health, Inc. (2190696)	Buffalo	0	0	0	0	10,234	0	0	10,234	N/A** 7.2	28%	N/A**
CarePlus, LLC (2180196)	New York	0	0	0	0	59,087	0	0	59,087	N/A** 17.9	98%	N/A**
CenterCare, Inc. (2050188)	New York	0	0	0	0	68,899	0	0	68,899	N/A** 11.0	39%	N/A**
Community Choice Health Plan of Westchester, Inc. (2140295)	Yonkers	0	0	0	0	12,249	0	0	12,249	N/A** -0.	11%	N/A**
Community Premier Plus, Inc. (2200196)	New York	0	0	0	0	30,813	0	0	30,813	N/A** 26.0	03%	N/A**
HealthFirst PHSP, Inc. (2090194)	New York	0	0	0	0	137,614	0	0	137,614	N/A** 11.3	38%	N/A**
HealthPlus, Inc. (2100195)	Brooklyn	0	0	0	0	140,284	0	0	140,284	N/A** 13.9	95%	N/A**
Hudson Health Plan, Inc. (2040287)	Tarrytown	0	0	0	0	29,261	0	0	29,261	N/A** 6.8	31%	N/A**
MetroPlus Health Plan (1130185)	New York	0	0	0	0	130,553	0	0	130,553	N/A** 15.4	49%	N/A**
Neighborhood Health Providers, LLC (2150195)	New York	0	0	0	0	67,682	0	0	67,682	N/A** 11.0	30%	N/A**
New York State Catholic Health Plan, Inc. (2060193)	Rego Park	0	0	0	0	162,973	0	0	162,973	N/A** 8.	72%	N/A**
SCHC Total Care, Inc. (2020487)	Syracuse	0	0	0	0	17,188	0	0	17,188	N/A** 4.	77%	N/A**
St. Barnabas Community HP/Partners in Health (2130195)	Bronx	0	0	0	0	22,447	0	0	22,447	N/A** 3.0	02%	N/A**
Suffolk County Department of Health Services (2110295)	Hauppauge	0	0	0	0	12,000	0	0	12,000	N/A** 3.3	35%	N/A**
The New York-Presbyterian Community Health Plan, Inc. (2160195)	New York	0	0	0	0	34,203	0	0	34,203	N/A** 12.	52%	N/A**
PHSP Quarter 1, 2003 Totals Penetrat	tion Rate: 5.6%	0	0	0	0	1,066,682	0	0	1,066,682			

^{*} indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.
** indicates that the category does not apply to the plan.

Quarterly Enrollment Report New York State Office of Managed Care March, 2003

Managed Care Quarter Summary

								<u>I otal Full</u>
Full Capitation	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	Conver	<u>Mcaid</u>	Mcare	<u>Other</u>	<u>Capitation</u>
Quarter 1, 2003:	2,859,242	1,501,077	107,702	2,729	1,661,731	465,428	0	6,597,909
Previous Quarter:	3,027,774	1,577,523	112,726	2,931	1,455,943	476,154	0	6,653,051
Change from Prior Quarter:	-168,532	-76,446	-5,024	-202	205,788	-10,726	0	-55,142
% Change from Prior Quarter:	-5.6%	-4.8%	-4.5%	-6.9%	12.4%	-2.3%	N/A	-0.8%

Partial Capitation

Total Partial Capitation (Medicaid): 14,530
Total OTHER Medicaid: 8,821
TOTAL MEDICAID: 1,685,082

Total Capitation

All Categories This Quarter:	6,621,260
Total Capitation Previous Quarter:	6,676,316
Penetration Rate for all Managed Care:	34.6% *
Total % Change from Prior Quarter:	-0.8%

^{* 19,157,532 -- 2003} Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.